

Implementation Guide: Bulk Import / Template

Marketplace Overview

The ShopSimon™ marketplace brings the Simon experience online. We deliver an elevated, brand-safe environment for premium and luxury brands like yours to sell full-price, on-sale, clearance, and/or outlet inventory direct to a targeted customer. Retailers will integrate onto the platform to provide automated catalog feeds, accept orders, and to communicate order related information. Retailers are responsible for managing their own products, pricing, inventory, and promotions on ShopSimon™.

FULFILLMENT & SHIPPING

- Retailers are responsible for all aspects of each customer order. This includes acceptance, fulfillment, packaging, labeling, shipping, return acceptance/processing, cancellations and fulfillment-related chargebacks.
- Retailers will need to offer free standard ground shipping for customers in the continental United States.

CUSTOMER SERVICE

- ShopSimon™ is responsible for general customer service inquiries, including initiating returns.
- ShopSimon™ will provide first contact customer support. ShopSimon™ Customer Service will escalate issues to retailers directly using the 'Messages" tool in the ShopSimon™ portal. It is expected that retailers will handle these customer direct inquiries to the same standards it does its own customer service.

REFUNDS & RETURNS

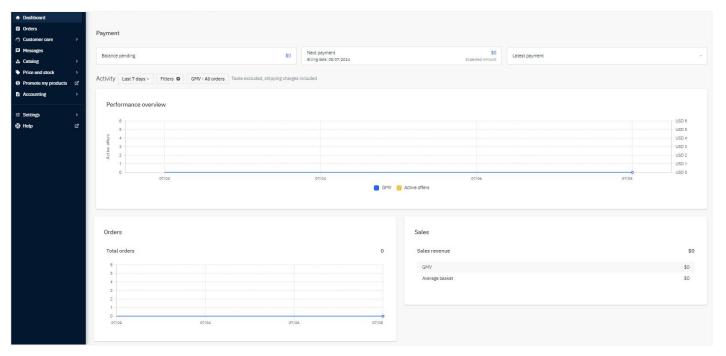
- ShopSimon™ will provide the customer with a pre-paid return label and a return packing slip.
- Retailers will process refunds and adjustments for orders that are cancelled and returned in ShopSimon™ Retailer Portal.

FINANCIAL RECONCILIATION

- ShopSimon™ will collect all amounts due from customer for products ordered on platform.
- ShopSimon™ will issue payment to retailers based on net sales less commissions, return shipping and service-related chargebacks. Payment will be directed to bank account listed in the ShopSimon™ portal.
- ShopSimon™ will collect and remit to applicable tax agency any sales taxes on the sale of retailer's products.
- Retailers may provide ShopSimon™ their internal order number. This will be featured on return labels and financial reports.

ShopSimon™ Portal

As a seller, you will have your own designated ShopSimon™ portal account that will serve as a home base for business reporting, reviewing your product data and inventory position, managing customer service escalations, and financial reconciliation. The portal's main dashboard is where you can access business reporting tools.



Main Dashboard

ShopSimon™ Portal

To complete account setup in the ShopSimon™ portal, there is required business information we need from each brand partner.

Key Sections to complete in ShopSimon™ portal:

• **Returns Information** - the address input in this section will be listed on return labels and ultimately where returns will be shipped.



- Your Team Key contact information by department
- **Customer Service** Used for customer service escalations



- Contact Details (separate tab) Business details, including Tax ID # and Business Registration Number
- Payment Details (separate tab) Enter bank account where ShopSimon™ payment will be sent

We will also need a copy of your W9 and a bank verification letter to complete setup with our finance team.

Onboarding Overview

ADMINISTRATIVE

- Execute contract.
- Complete account profile in portal.
- W9 and bank verification letter submitted.

DISCOVERY

- Review onboarding requirements/timeline.
- Determine launch assortment and prepare systems for integration.
- Download import template that includes relevant categories for your assortment.

MARKETPLACE PORTAL

- Input product data into template and send to ShopSimon™ team for review.
- Input offer data into template and send to ShopSimon™ team for review.
- Import product file into portal.
 - Content = Products, Import Mode = Normal
- ShopSimon™ team will review and publish approved products.
- Import offer file into portal
 - Content = Products, Import Mode = Normal

STOREFRONT

- Send ShopSimon™ team required creative assets
- ShopSimon™ team completes brand storefront build.

Products vs Offers

To sell on the ShopSimon™ marketplace, it is essential to know what differentiates an offer from a product.

What Are Products?

A product contains the details of the item being sold.

All products are made up of the below criteria:

- Product Name
- Images
- Description
- Product ID / EAN / UPC / ISBN
- Size / Color
- Retailer SKU

Mapping your catalog data using the Product Configuration Wizard is the first step of importing your product data.

What Are Offers?

An offer attaches your price and inventory to an available product.

All offers are made up of the below criteria:

- Condition (new, used, etc)
- Price
- Available Inventory
- Discount Price
- Retailer SKU

After the mapping is complete, and your products are approved by ShopSimon $^{\text{TM}}$ team, you will then upload your offers.

Preparing your 'product' data prior to starting integration is a fundamental step to listing successfully on the ShopSimon™ Marketplace. See below for a list of required 'product' attributes.

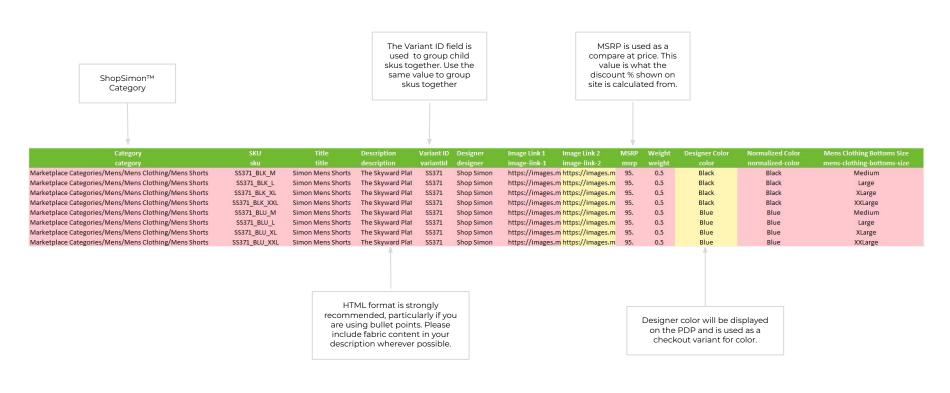
Field Name	Description
Category	Category value with gender as part of the categorization - Ex. Mens Polos, Womens Rings
Sku	Retailer product sku identifier. It must be a unique value.
Title	Title for the product. Will be viewable on the PDP & PLP. <u>Title should not include SKU, Color, or Size.</u>
Description	Detailed description for the product. HTML format is strongly recommended.
Variant ID	Parent product code used to group skus together. Please use same code on all skus you want to appear on same PDP.
Designer	This is the designer/brand of the product.
Image Link 1-4	Valid URL which links to a product image. At least 800×800 pixels to enable zoom. 2 images are required. Max = 4000×4000
MSRP	Compare at price, will be slashed out on ShopSimon™ site.
Weight	Weight of shipped product in lbs. Will be used to help estimate return shipping charges. Round to 1 decimal.
Normalized Color	The color closest to 'Designer Color' from standard color list.
Size	A size value is required for most products. Each category will have a specific size attribute along with specific values
Designer Color	Designer color description for the particular sku. This will be a variant value displayed on the PDP.
Final Sale	Use this field to identify whether the product can be returned. If final sale = true, if returnable = false.

Notes:

- Click here to download a product file template.
- The file will be in .xls format.
- A header row with the column names ("Field Name") listed is required in the file. Column names are case-sensitive.
- Titles and variant groupings cannot be modified once published. Product data must be deleted and reimported to update.
- Size guides will be requested during onboarding to enhance our customer experience.
- Click here for a list of 'Restricted Products.'

Click here for additional information

'Product' Template



Preparing your 'offer' data prior to starting integration is a fundamental step to listing successfully on the ShopSimon™ Marketplace. See below for a list of required (and highly recommended) offer attributes for offers.

Field Name	Description
Offer Sku	Retailer product sku identifier. It must be a unique value.
Product ID	Retailer product sku identifier. The sku value is repeated in this field.
Product ID Type	Code that must be set to "SHOP_SKU" for all offers.
Offer Price	Actual retail price for the sku, what the customer will pay. Must not include shipping or tax charges.
Offer Quantity	Available quantity for the sku.
Offer State	State of the product - "New"
Discount Price	Short-term promotional price, must be lower than 'offer price' field.
Discount Start Date	Start date of short term promotion, tied to 'discount price' field.
Discount End Date	End date of short term promotion, tied to 'discount price' field.

Notes:

- Click here to download an offer file template.
- The file will be in .csv format.
- A header row with the column names ("Field Name") listed is required in the file. Column names are case-sensitive.

'Offer' Template

'Offer Sku' and 'Product ID' will always be the same value The 'Offer Price' must be lower than the MSRP. The Offer Price is your everyday sale price and is what the ShopSimon™ customer will pay on site.

Offer SKU sku	Product ID product-id	Product ID Type product-id-type	Offer Price price	Offer Quantity quantity	Offer State state
SS371_BLK_M	SS371_BLK_M	SHOP_SKU	\$29.00	32	New
SS371_BLK_L	SS371_BLK_L	SHOP_SKU	\$29.00	22	New
SS371_BLK_XL	SS371_BLK_XL	SHOP_SKU	\$29.00	5	New
SS371_BLK_XXL	SS371_BLK_XXL	SHOP_SKU	\$29.00	14	New
SS371_BLU_M	SS371_BLU_M	SHOP_SKU	\$29.00	6	New
SS371_BLU_L	SS371_BLU_L	SHOP_SKU	\$29.00	4	New
SS371_BLU_XL	SS371_BLU_XL	SHOP_SKU	\$29.00	2	New
SS371_BLU_XXL	SS371_BLU_XXL	SHOP_SKU	\$29.00	6	New

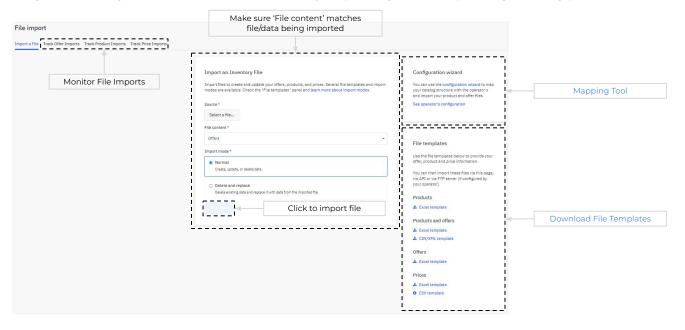
Product ID Type always equals SHOP_SKU

Data Integration

Import Product & Offer File

ShopSimon™ Portal: Price and Stock > File Imports

Retailers will use this step during onboarding and once live when manually importing new or updating existing products.



Click here for additional information

Data Integration

Review Product and Offer Imports

ShopSimon™ Portal: Price and Stock > File Imports >Track Offer/Product Imports

Retailers can easily monitor their imports (Product and Offer) in the ShopSimonTM Portal. They can also download error reports in order to understand how to amend their offer or product files. Error reports are generated to help you to identify issues within your data while creating products or offers. Understanding how to manage and resolve these is a very important aspect of success on ShopSimonTM.

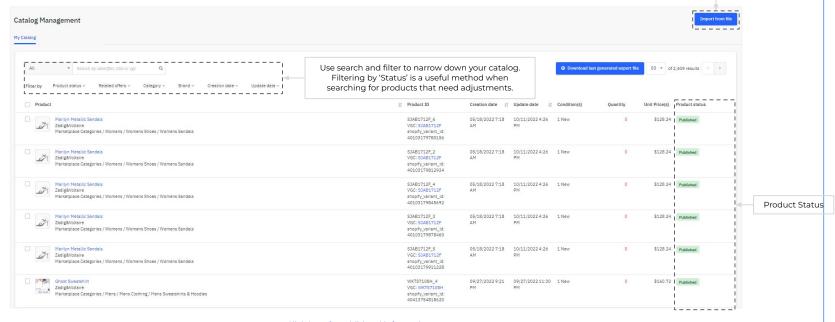


Data Integration

Catalog Management

ShopSimon™ Portal: Catalog Manager

The catalog manager is where you will view and edit your product data. Click on the name of the product to access a particular style.

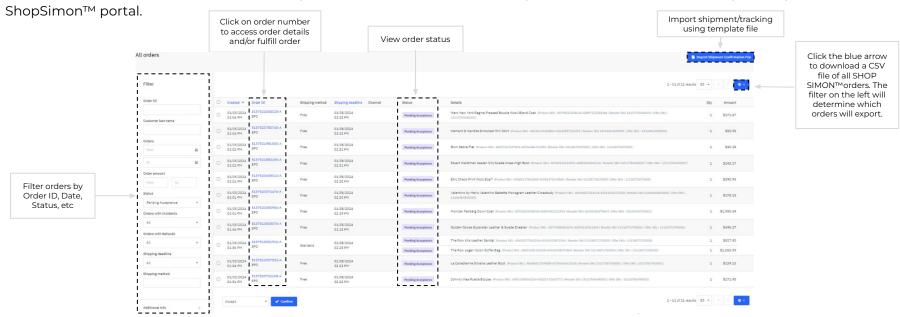


Import File

Managing Orders

ShopSimon™ Portal: Orders > All Orders

Retailers will receive an order notification anytime a new order is received. They can also monitor order activity directly in the

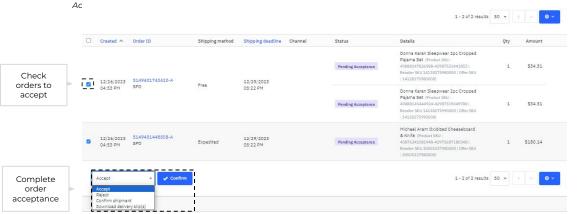


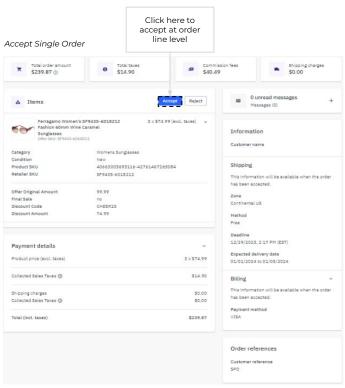
Click here for additional information

Order Acceptance

Retailers have the option to accept at the order level or manage in bulk.

- If doing in bulk, check the new orders you want manage, click the drop-down list at the bottom of the page and select Accept or Reject and hit Confirm.
- To Accept or Reject at the order level, please click on the order, and for each order line click Accept or Reject. You also have the ability to Accept or Reject all order lines. Once complete, select Update Order.





Best Practice: Brands have 2 business days to accept or reject an order according to our terms and conditions.

Shipment Confirmation

Shipment confirmation is the final step to closing out orders in the ShopSimon™ portal. Once shipment/tracking details are entered, the order is marked as 'Shipped', and payment is captured.

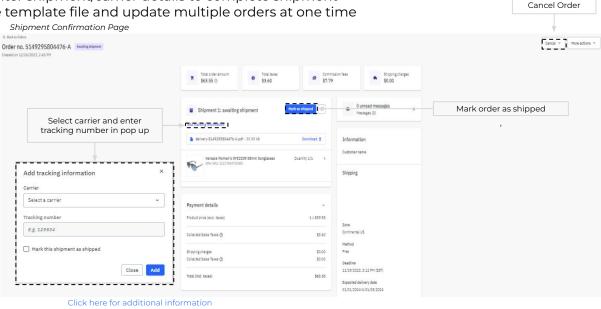
There are two ways to complete this task:

- Order level Click on each order, enter shipment/carrier details to complete shipment
- Shipment confirmation file Utilize template file and update multiple orders at one time

Order level shipment confirmation:

To manage shipment confirmations at the order level, please follow the below steps:

- Search/Click on the order you wish to ship
- On the 'Shipment' tab, select 'Add Tracking Information', select carrier and enter tracking number in pop up window. 3. Once all shipment details have been entered, select 'Mark as shipped'.



Shipment Confirmation

Retailers are able to manage their shipments in bulk by using our 'Shipment Confirmation Template."

Shipment Confirmation template:

1. Go to Orders > All Orders and select the "Import Shipment Confirmation" button.



- 2. Download Template.
- 3. Enter shipment details into the template.

Order number order-id	Carrier Code carrier-code	Carrier Name carrier-name	Carrier URL carrier-url	Tracking number tracking-number		Order line no. order-line-id	Quantity quantity
4613337972796-A	FedEx	FedEx		9274890985274047146761	BQ2491		2
4613337972796-A	FedEx	FedEx		9274890985274047146969	SWL2749210		1
4613441454140-A	FedEx	FedEx		9274890985274047146686	SHB1978001		1
4613441454140-A	FedEx	FedEx		9274890985274047147034	SHB1978210		1
4613469405244-A	FedEx	FedEx		9274890985274047146662	BQ2643SET		1
4613469405244-A	FedEx	FedEx		9274890985274047147010	BQ2693		1
4613475434556-A	FedEx	FedEx		9274890985274047147003	BQ2536		1
4613475434556-A	FedEx	FedEx		9274890985274047146860	BQ2588		1
4613475434556-A	FedEx	FedEx		9274890985274047146860	BQ1128IE		1
4614480363580-A	FedEx	FedEx		9274890985274047147164	BQ2645SET		1

Best Practice
It is important to add tracking information before confirming shipment in order for customers to have tracking details

available in the order confirmation email.

- 4. Import file to portal.
- 5. Review import details/error report to ensure file landed in the portal correctly.

Roadmap To Live

MANUAL - TEMPLATE/BULK IMPORT TARGET GO LIVE DATE:

DISCO	VERY
0	Execute contract Determine onboarding kick-off call date
WEEK	1:
0	Complete account profile in portal W9 & bank verification letter submitted Download template files & review data specs Identify ShopSimon™ assortment
WEEK	2:
0	Submit product template for review Submit offer template for review Submit required creative assets and brand bio Brand Manager introduction
WEEK	3:
0	Initial product and offer import(s) completed in portal Ingestion errors resolved from initial imports ShopSimon™ team completes brand storefront build
WEEK	
_	Approval to go live

SAMPLE MEETING SCHEDULE:

Week 1: Onboarding Kick-Off Call

- Onboarding timeline
- Requirements
- Next steps

Weeks 2 - 4: Status Updates x Q&A

As needed

Week 3: Brand Manager Intro

- Brand manager Intro
- Promotions management

Week 4: Go Live Discussion

• Prepare to launch ShopSimon™ storefront

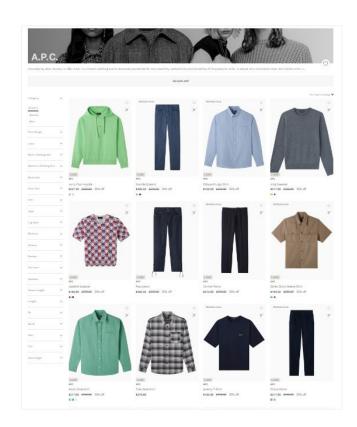
Store Launch

Live! Now What?

Congratulations! You have successfully completed onboarding and indicated your approval and readiness to go live on ShopSimon™.

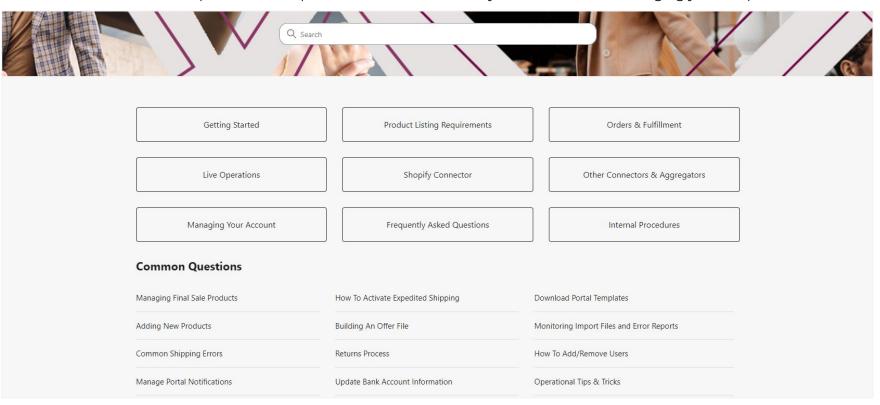
Next steps are:

- ShopSimon™ will accept and activate your brand into our front end according to the mutually agreed upon go live date.
- You will be introduced to your dedicated Brand Manager and establish optimal method for your business to communicate about ShopSimon™ performance, marketing opportunities, and operational details.
- You will need to continue to monitor the ShopSimon™ site to ensure your product catalog is displaying as you intended.
- ShopSimon™ will issue a month-end financial statement followed by a direct payment within 30 days following the end of each month.



Retailer Hub

Click here to access the ShopSimon™ Retailer Hub. This self-service knowledge base provides merchants instant access to information about the marketplace and best practices for common tasks you will encounter managing your ShopSimon™ store.





Thank you for your partnership!

Please contact the ShopSimon™ Operations team for additional support.

sellersupport@shopsimon.com