# SHOP PREMIUM OUTLETS

## **Implementation Guide**

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## Implementation Guide

This document provides information about the steps required to integrate and maintain your brand storefront on the Shop Premium Outlets Marketplace.

Thank you for your partnership. We look forward to launching your brand on SPO.com!

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Shop Premium Outlets (SPO) is a channel for retailers to sell their products to a highly engaged audience. Retailers will integrate onto the platform to provide automated catalog feeds, accept orders, and to communicate order related information. Retailers are responsible for managing their own products, pricing, inventory, and promotions on SPO.

#### **FULFILLMENT & SHIPPING**

- Retailers are responsible for all aspects of each customer order. This includes acceptance, fulfillment, packaging, labeling, shipping, return acceptance/processing, cancellations and fulfillment-related chargebacks.
- Retailers will need to offer free standard ground shipping for customers in the continental United States.

#### **CUSTOMER SERVICE**

- SPO is responsible for general customer service inquiries, including initiating returns.
- SPO will provide first contact customer support. SPO Customer Service will escalate issues to retailers directly. It is expected that retailers will handle these customer direct inquiries to the same standards it does its own customer service.

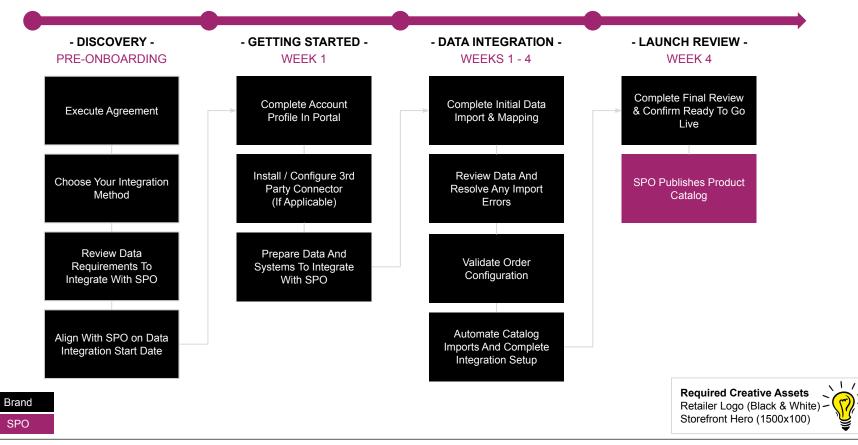
#### **REFUNDS & RETURNS**

- Retailers will need to offer free returns for customers in the continental United States.
- SPO will process all refunds and adjustments for orders that are cancelled and returned.
- SPO will provide the customer with a pre-paid return label with a carrier of SPO's choice and a return packing slip.

#### FINANCIAL RECONCILIATION

- SPO will collect all amounts due from customer for products ordered on platform.
- SPO will issue payment to retailers based on net sales less commissions, return shipping and service-related chargebacks
- SPO will calculate, collect, and remit to applicable tax agency any sales taxes on the sale of retailer's products on the SPO platform.

#### **ONBOARDING OVERVIEW**



#### **DATA REQUIREMENTS**

#### **Products vs Offers**

To sell on the SPO marketplace, it is essential to know what differentiates an offer from a product.

#### What Are Products?

A product contains the details of the item being sold.

All products are made up of the below criteria:

- Product Name
- Images
- Description
- Product ID / EAN / UPC / ISBN
- Size / Color
- Retailer SKU

Mapping your catalog data using the Product Configuration Wizard is the first step of importing your data into SPO.

#### What Are Offers?

An offer attaches your price and inventory to an available product.

All offers are made up of the below criteria:

- Condition (new, used, etc)
- Price
- Available Inventory
- Discount Price
- Retailer SKU

After the mapping is complete, and your products are approved by SPO, your offers will be activated.

#### **Product Attributes**

Preparing your "product" feed prior to starting integration is a fundamental step to listing successfully on the Shop Premium Outlets Marketplace. See below for a list of required attributes for products. See 'SPO Data Requirements' for full list of attributes.

Field Name	Description
Category	Value from the category taxonomy with gender as part of the categorization.
Sku	Retailer product sku identifier. It must be a unique value.
Title	Title for the product. Will be viewable on the PDP and PLP.
Description	Detailed description for the product. Input required notices in this section (Prop 65). HTML format is strongly recommended.
Variant ID	Parent product reference for a group of skus.
Designer	This is the designer/brand of the product.
Image Link 1	Valid URL which links to a product image. At least 1000x1000 pixels to allow zoom capabilities. Maximum size = 4000x4000.
MSRP	The price a product's manufacturer recommends it be sold for in retail stores.
Weight	Weight of shipped product in lbs. Will be used to help estimate return shipping charges.
Normalized Color	The color closest to 'Designer Color' from standard color list.
Size	A size value is required for most products. Each category will have a specific size attribute along with specific values (ex. Mens Clothing Size)

#### Notes:

• The file will be in .csv format.

- The file will be need to be imported at least 2x per day.
- A header row with the column names ("Field Name") listed is required in the file. Column names are case-sensitive.
- If using Trademark or Registered Trademark symbol in feed, in order for these to display properly UTF encoded characters must be used.

#### **Offer Attributes**

Preparing your "offer" feed prior to starting integration is a fundamental step to listing successfully on the Shop Premium Outlets Marketplace. See below for a list of required (and highly recommended) attributes for offers. See 'SPO Data Requirements' for full list of required attributes.

Field Name	Description
Offer Sku	Retailer product sku identifier. It must be a unique value.
Product ID	Retailer product sku identifier. The sku value is repeated in this field.
Product ID Type	Code that must be set to "SHOP_SKU" for all offers.
Offer Price	Actual retail price for the sku. Must not include shipping or tax charges.
Offer Quantity	Available quantity for the sku.
Offer State	State of the product. The value must be "11" which indicates new condition.

#### Notes:

- The file will be in .csv format.
- The file will be need to be imported at least 2x per day as inventory and price changes occur most often.
- A header row with the column names ("Field Name") listed is required in the file. Column names are case-sensitive.
- If using Trademark or Registered Trademark symbol in feed, in order for these to display properly UTF encoded characters must be used.

- Complete account profile in SPO Portal
- Enter customer service contact information
- □ Set up shipping configuration
- Submit creative assets
- Download & connect Magento connector to your SPO account
- Create 'Listings' in your Magento store for SPO
- □ Notify SPO once you have completed these steps

#### **Brand Registration**

To get started, a member of the SPO onboarding team will send a registration email containing a link, which is valid for 48 hours, to activate your SPO Retailer account. Your SPO portal is where you will conduct your SPO activities.

Please follow that link to be directed to a "Store Account Creation Form" where you will set up account credentials and input information about your company including the following required fields:

- Login Credentials
- Company Information
- Contact Details
- Merchandising Profile
- Customer Service Information

Make sure you check the "General terms and conditions" checkbox listed at the bottom of the page.

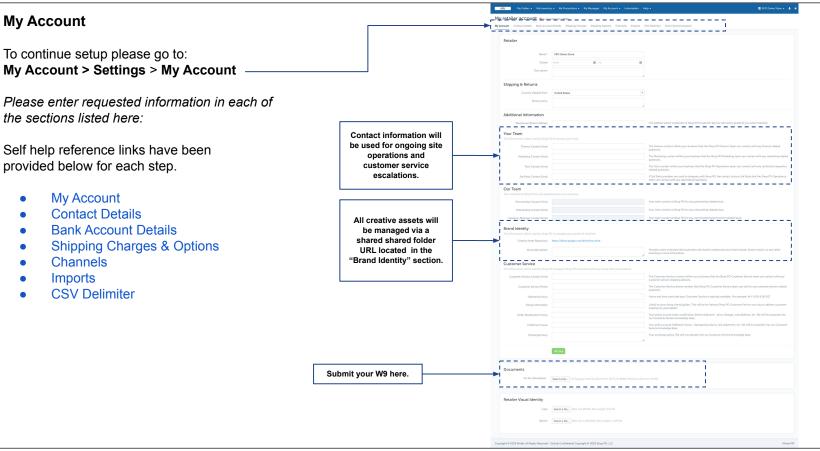
Click "Confirm" once you have completed the form.

#### \*Please make note, the link will only be valid for 48 hours.

After completion of the initial registration form, retailers will be taken to the SPO Marketplace login page, please enter your email and password created during registration to view your portal.

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## COMPLETE ACCOUNT PROFILE IN SPO PORTAL



#### **Configuring Shipping Charges**

#### My Account > Settings > Shipping Charges

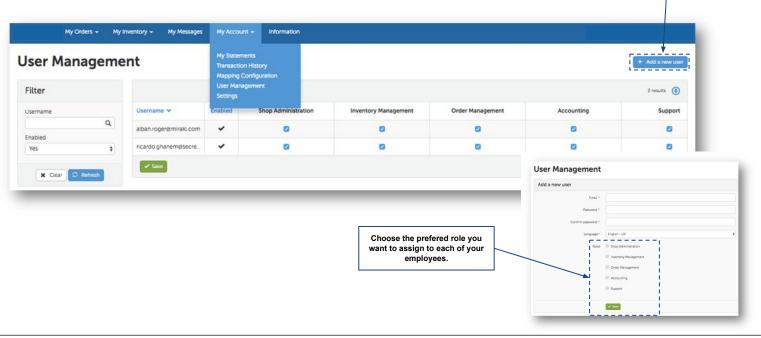
In order to sell on SPO, a retailer must offer free standard shipping for all orders in the continental United States, this will be set up by default in your SPO account. A retailer may also offer expedited or overnight shipping at checkout, this is where brands will configure these additional options. *If no shipping method is selected, your offers are not active.* 

	Shipping zone Con	tinential US				
Continential US					2	results
Free Shipping						
	Free	Standard	Expedited		Overnight	
Rute	Mandator	y Disabled	✓ Enabled	~	Disabled	,
Initial price	\$0.00	\$5.00	\$10.00		\$20.00	
Add. price	\$0.00	\$5.00	\$10.00		\$20.00	
Large Item						
	Free	Standard	Expedited		Overnight	
Rule	Not availab	Disabled	✓ Not available		Not available	
Initial price		\$20.00				
Add. price		<u>\$20.00</u>				

#### **User Roles and Permissions**

#### My Account > Settings > User Management

You can add additional user accounts and grant them specific roles within your SPO workspace.



Click here to add a new user on your platform.

#### Notifications

#### **Username > Notifications Preferences**

SPO Portal sends automatic email notifications about important events that occur on the Marketplace. You will want to define the notifications you want to receive.

28 My Account ▼ Information Help ▼	• Your changes have been saved.		Your changes are automatically saved.
My User Settings           Password         Language         API Key         Notification Preferences         Recent Sign-in Activity		-	
Notification Preferences Select the notifications you want to receive by email.			
Order notifications			the checkbox of a
Order canceled An order for which the customer was not yet debited has been canceled.		speci	tions group or of a fic notification to activate it.
Order pending acceptance There are one or more orders awaiting your acceptance.			
Order acceptance pending reminder An order acceptance deadline is about to expire.			
Order acceptance timeout An order acceptance deadline has expired.		d	e the check mark to eactivate the otification(s).
Debit refused An order was canceled due to payment problems.	V		
Order to ship An order is ready to be shipped.			
Order shipment reminder A shipping deadline is about to expire.			

#### Asset Management

Creative assets and and other operational information will be managed and stored in a designated shared folder. A member of the SPO team will provide a link during the early phases of onboarding. The link will also be stored in your SPO Portal account workspace shown below.

Please use this folder to upload all creative assets no later than 2 weeks before your target go live date.

My Account > Settings > My Account > Brand Identity > Creative Asset Repository

Brand	Identity		
This infor	mation will be used by Shop P	O to manage your storefront look/feel	
	Creative Asset Repository	https://drive.google.com/drive/my-drive	
	Store Description		Provide a store summary that customers will read to understand your brand values, brand mission, or any other branding or store information.

#### **Required Creative:**

- Black logo (png) high resolution, transparent background
- □ White logo (png) high resolution, transparent background
- Storefront Hero Banner (jpg) 1392 x 460 Lifestyle image

### **MAGENTO CONNECTOR**

The Magento Seller Connector is a plug-in that enables you to sell your products from Magento on Shop Premium Outlets. The connector allows you to seamlessly integrate your products and offers into SPO Portal. It also facilitates the management of marketplace orders that are placed to your store. This is available for Magento 1 & Magento 2.

#### The Magento connector includes the following capabilities:

- Create listings and export products to the SPO catalog.
- Update product price & inventory (offers) in the SPO catalog.
- Manage and import your SPO orders.
- Automate your workflow with cron jobs.

#### **Getting Started:**

- 1. Download Magento Seller Connector.
- 2. Establish connection between your Magento store and SPO Portal.
- 3. Create SPO Listing in your Magento store.
- 4. Export product file from your SPO Listing in Magento by selecting "Download Products For Mapping."
- 5. Map your catalog in our Mapping Configuration Wizard.
- 6. Review initial import data and resolve any errors.
- 7. Conduct final review & complete integration setup.
- 8. Go Live SPO will publish your product catalog to our live site.



#### **Connecting To Your Magento Store**

Download connector to connect your Magento store with SPO Portal. There are multiple options for Magento 1 and Magento 2.

#### **Adding Connections**

A connection is a way to connect your Magento to a store in SPO Portal. Retailers will need the following information to configure a connection:

- URL of your SPO Portal Back Office (ex. https://marketplace.sspo.com/api)
- API Key
- SPO Portal Shop ID

To get started, in the menu bar of Magento, select Seller > Connections > Add New. Fill in the requested information and click "Save Connection."

There are additional configurations you can set with the Magento 1 & Magento 2 once you have established a connection.

#### **Adding Listings**

A listing is a subset of your Magento Catalog, it is usually made up of entire categories of products, or a selection of products. Listings is how you will define the list of products you want to send to the SPO marketplace. To create a listing please follow the below steps:

#### 1. Seller > Listings > Add New

- 2. Select the SPO connection to export your listing of products and hit "Continue."
- 3. Configure your listing.
- 4. Define conditions of your listings.
- 5. If additional fields, define their value.
- 6. You can export additional offer data to match products already existing in operator catalog, specify 'Product ID Type' and 'Product ID Value.'
- 7. Click Save.
- 8. To view export statuses from listings, click Products / Prices & Stocks tab.

- Export test file from Magento store
- Use test file to map your catalog with the Mapping Configuration Wizard in SPO Portal
- Validate your data has been accurately imported
- Review data and resolve any import errors
- □ Complete test order
- Initiate automation of product catalog into SPO Portal
- Complete integration setup

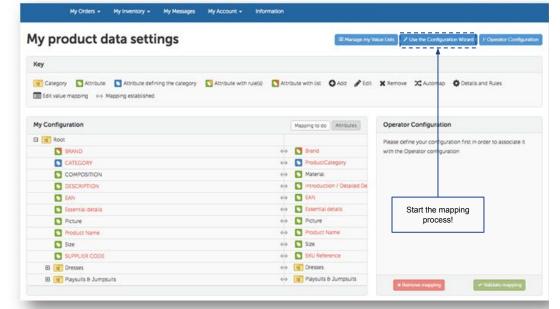
#### **Product Mapping Wizard**

#### My Account > Mapping Configuration

The first step to integrate your product catalog into SPO is to define a correlation table between your "product" information and the required attributes on Shop Premium Outlets. Once the initial mapping is created, the only other time you will need to use the Configuration Wizard is when new product categories are being added. Do not use the Configuration Wizard for regular imports.

#### Steps To Map Your Product Catalog:

- 1. Export Test File From Data Source
- 2. Import Product File
- 3. Categorization
- 4. Category Mapping
- 5. Attribute Mapping
- 6. Value Mapping
- 7. Define Rules
- 8. Summary and Validation



## This step is required for SPO Portal Direct (API, FTP, Manual), and the Shopify/Magento connectors. If you are using ChannelAdvisor, you will work with them directly to coordinate your data and mapping.

#### Prerequisite To Mapping

Prior to starting the mapping process, make sure all mandatory attributes required – by SPO for each category you wish to add are present in your product file.

#### **Import Product File**

#### Mapping Configuration Wizard > Import Product File

Please review our required attributes and make all necessary adjustments to your data before starting the import process. Also, be sure your file is in CSV format and encoded as UTF-8. Once ready, select the file to import and click "Send."

My Orders 👻 My I	nventory + My Messages My Account + Information
roduct flow ma	apping
L Import product file	Import your products file
Categorization	Welcome to the product import wizard. This wizard helps you to:
Category mapping	Import your product files     Set up your configuration
Attribute mapping	Add your products to the marketplace  First, please import the file containing the products you wish to add to the Marketplace.
Value mapping	Your file must be in CSV format and encoded as UTF-8
Define rules	File to import
Summary and validation	File to import Select a file.
	V Next step
	Upload your product file here and click "Send"         Initial Mapping           Upload your product file here and click "Send"         Brands will want to map a small sele products from each of their key category establish the optimal plumbing for you product data importing into SPO.

#### **Product Categorization**

#### Mapping Configuration Wizard > Categorization

Creating a category tree will allow you to add product descriptions by breaking them down into segments. You must place all of your product categories in one column, which also includes the subcategory separator.

	1, import product file	>	Preview of	file Grazia - Girls Nigh	nt Out Stocklist #2.c	5V			
	2. Categorization		BRAND	SUPPLIER CODE	COLOUR	Product Name	DESCRIPTION	COMPOSITION	
	3. Category mapping	>	GRAZIA	GR165 P1006	BLACK	GRAZIA Layered sleevel	Layered sleeveless plays	90% POLYESTER; 10% E.	
	4. Attribute mapping	>	GRAZIA	GR165 P1006	RED	GRAZIA Layered sieevel	Layered sieeveless plays	90% POLYESTER; 10% E.	Most common "Categorizati
	5. Value mapping	>	GRAZIA	GR165 P1007	ROYAL BLUE	GRAZIA Layered sleevel.	Layered sleeveless plays	90% POLYESTER: 10% E.	Column corresponding to
	6. Define rules	>	GRAZIA	GR165 P1007	YELLOW	GRAZIA Layered sleevel	Layered sleeveless plays	90% POLYESTER: 10% E	the category: CATEGORY
	7. Summary and validation	>	4/4 lines					_	Subcategory separator: >
						-		_	
e bottom of the screen,			Categorizat	tion		Preview of you	r categories		
t: egory column's name			Column c	corresponding to the CATEG	ORY \$	E 😰 Root E 😰 Playsu	its & Jumpsuits		
fine the type of separator			Subcategory	separator (optional)		1			

#### **Product Category Mapping**

#### Mapping Configuration Wizard > Category Mapping

By clicking on the "+" box, you open out each category: the lower level will appear. You must map each leaf level of your categories with SPO's category. The platform will only allow you to map at the leaf level.

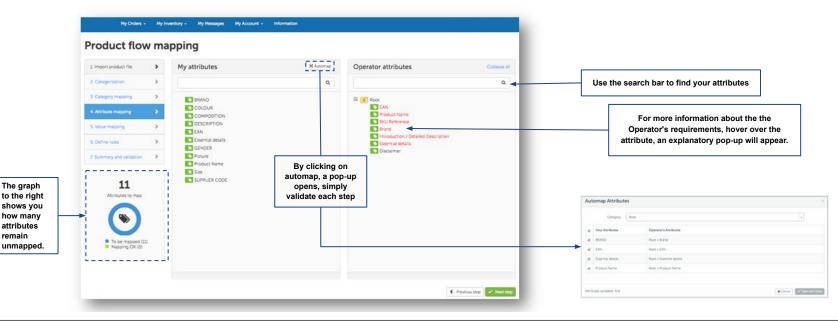
Once a category is mapped, the text becomes a tint gray. To modify the mapping, click on <Mapping To Do> then click on the cross next to the category you want to modify.

	Product flow ma	apping					
	L Import product file 9	My categories	Operator categories				
	2. Categorization >	٩	٩	By clicking on the arrows, vo	ou will run the auto-mapping of your		
	3. Category mapping 3	B Root X	D III Root		elled the same way will be recognized a		
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h to the right	Categories to map	Drag & Drop the remaining	III III Jewellery III III Kritwear	Automap Categories			
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es remain		(left) to the corresponding	B 🙀 Sports	g Your Categories	Operator's Categories		
d.	To be mapped (2) Mapping OK (0)	categories of SPO (right).	B IS Suts B IS Toos	Root - Playsuits & Jumpsuits - Playsuits	Root + Paysuits & Jumpsuits - Playsuits		
	L		B TE Touses				
				Categories validated: 3/1	H Carol		
			C Previous step	and the second second	(2000)		

#### **Product Attribute Mapping**

#### Mapping Configuration Wizard > Attribute Mapping

Your attributes must match SPO's attributes. All red SPO attributes are mandatory to import your product feed. In the same way as the categories, attributes with identical spelling will be mapped automatically using the Automap function. For others you will have to do it manually by dragging the attributes of your catalog (left) to those of SPO (right).



#### **Product Value Mapping**

#### Mapping Configuration Wizard > Value Mapping

In the same way that you have done for the attributes, values with identical spelling will be mapped automatically using the Automap function. For others you will have to do it manually by dragging values of your attributes (left) in those of SPO (right).

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4 Attribute mapping	>	CRAZA		Zoot Zoottorm
				2006
5. Volue mapping	•			Zoo York
6 Define rules	>			Zone3
7. Summary and validation	>			Zoladkowa
				Zoggs Zoggefz
				Zoepartz Zoe Karsen
1	1			Zoe and Noe
Values to map				Zodac ZOCA
				Z ZZE
H (S)	1			Zya Zya
				A Zm

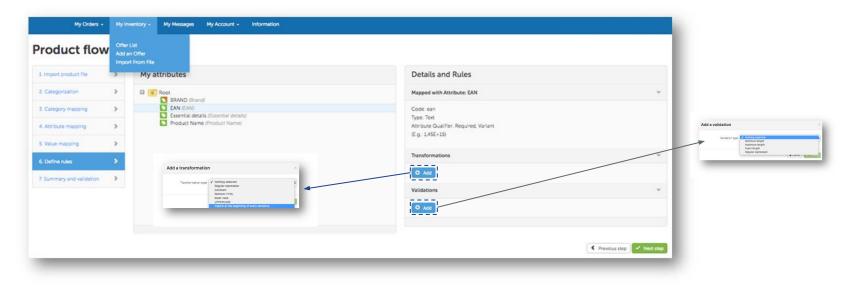
The graph to the right shows you how many values remain unmapped.

#### **Product Rules**

#### Mapping Configuration Wizard > Define Rules

You can transform or validate the contents of the attributes at this step.

Example: Automatically add a capital letter at the beginning of each sentence for the attribute "Introduction / Long description": Transformations > Capital at the beginning of every sentence



#### **Product Mapping Summary and Validation**

#### Mapping Configuration Wizard > Summary and Validation

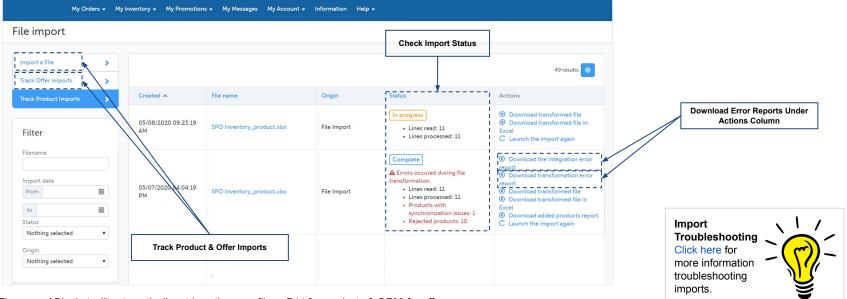
Finally, before importing the catalog, you can review the steps to see if the data has been accurately imported. *If some categories or attributes are rejected, you will have to start that phase of the mapping process again.* To do so, simply click on "previous step."



#### **Monitoring Product and Offer Imports**

#### My Inventory > Import From File >Track Offer/Product Imports

Retailers can easily monitor their imports (product and offer) in SPO Portal. They can also download error reports in order to understand how to amend their offer or product files. Error reports are generated to help you to identify issues within your data while creating products or offers. Understanding how to manage and resolve these is a very important aspect of success on SPO.



There are APIs that will automatically retrieve the error files - P44 for products & OF03 for offers.

#### **Understanding Product Errors**

#### My Inventory > Import From File >Track Offer/Product Imports

As your file loads to SPO Portal, there are two types of error reports that can potentially be generated against an import. These are outlined below:

**1. Transformation Error Report** - Most common and monitored daily. This report is the first report to be generated. This report is generated when your upload reaches the first status of 'Sent for import', this will be within a few minutes of uploading your data.

Examples of transformation errors:

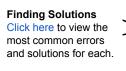
- Missing Category value or the Category value is different from SPO's Category tree requirements.
- Missing one of the mandatory Product attributes like: SKU, Designer, Image-1, Weight, Normalized Color.

**2. Integration Error Report** - This report is the second report to be generated. This report is generated when your upload reaches the status of 'Complete', this file can take a little longer to be generated (up to 2 hours).

Examples of integration errors:

- Incompatible images, when your product image does not meet minimum size requirements of 500px X 500px
- Duplicate values in the Internal SKU or Product Reference Value column
- Invalid barcode values in the Product Reference Value column

Transformation and integration errors will block affected product from becoming available on SPO, you must check and resolve the errors received within both report files.



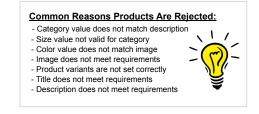
#### **Product Catalog Management**

#### My Inventory > Catalog Management

Catalog Manager is a catalog management tool that helps sellers manage their product catalogs, enrich product data, and fix product content directly from their seller back office.

Once a product is imported into SPO Portal, if the data is 'valid', it will come under review by the SPO team who will either accept or reject the product based on SPO required data standards. You will need to monitor this during onboarding and whenever new products are added as it is a key step in loading new products onto SPO. Understanding the product import status and information about rejection reasons and/or errors is essential, see below for a brief summary of each status type:

- **Pending** The Master Product Data Sheet content is valid and acceptance or publication by the operator is in progress.
- **Published** Your product has been accepted and is integrated into SPO's system.
- **Changes Required** The operator's catalog team has rejected your product because of data quality issues. You must make changes to your Source Product Data Sheet before the operator's catalog team reviews your product again. *View rejection reason by hovering over question mark.*
- **Rejected** The operator's catalog team has rejected your product. *View rejection reason by hovering over question mark.*
- **Publication Error** The operator's catalog team has accepted your product, but either (1) you must fix some content in your product or (2) an error occurred on the operator side. *View rejection reason by hovering over question mark.*



If a product is flagged as 'invalid' during the import process, the 'Status' will read as 'Invalid Data.' This means you must modify your product content to compliant with SPO requirements. More information will be available in the import error reports.

#### Product Catalog Management

#### My Inventory > Catalog Management

					Product Import
All	To process Published Rejected  Search by identifier, title or vgc. Q  Solution Q  Status  Category  Brand  Creation date  Update date	Use the search and filter ba down your catalog. Filterin is a useful method when se for products that need adju	g by 'Status'		8 resul
	Product	Product ID	Creation date	Update date 🕸	Status
	Banana Grocery / Fruit	Banana_1	10/23/2019 12:02 PM	05/13/2020 10:35 AM	Changes required @
	AMULETTE DE CARTIER BRACELET YELLOW GOLD Women / Accessories / Fashion Jewelry	12345_bracelet	03/05/2019 12:36 PM	05/13/2020 10:32 AM	Rejected @
	Food / Fruits	1234566789484848484	02/19/2020 11:59 AM	05/13/2020 10:30 AM	Invalid data
	Kimono Robe Women / Sleepwear	honeysleepkimono05 VGC: vic_variant_dress	02/19/2020 1:31 PM	05/11/2020 5:15 PM	Published
	Kimono Robe Women / Sleepwear	honeysleepkimono04 VGC: vic_variant_dress	02/19/2020 1:31 PM	05/11/2020 5:14 PM	Published
	AMULETTE DE CARTIER BRACELET PINK GOLD Women / Accessories / Fashion Jewelry	12346_bracelet	03/05/2019 12:36 PM	01/31/2020 2:58 AM	Pending Ø

#### **Orders & Fulfillment**

#### Magento: Mirakl Seller > Mirakl Orders

The Magento connector allows retailers to review and manage orders they are receiving through the SPO vendor portal.

#### Key functionalities include:

- View all SPO orders and details in real-time
- Accept or reject orders fully or partially
- Import SPO orders as a Magento order
- Synchronize order status and send basic shipping tracking information

#### Using the Magento connector, a usual order workflow will look like this:

- 1. Customer places order on SPO, the order is created in your SPO vendor portal.
- 2. In Magento, the seller goes go Mirakl Seller > Mirakl Orders to review Mirakl order with the "Pending Acceptance" status.
- 3. You will need to accept or reject the order. You can configure orders to be accepted automatically.
- 4. The order then has the status "Shipping In Progress" and is automatically (cron job must be enabled) imported in Magento.
- 5. The seller reviews and manages the order in **Magento > Sales > Orders > Order detail.**
- 6. Once a product is shipped, the seller creates a shipment in Magento for this order which will update the status in Mirakl to "Shipped."

- Completes final review of data and systems configuration
- Go Live checklist
- Retailer notifies SPO ready to Go Live

- Download connector & establish connection
- Create 'Listings' for SPO in Magento
- □ Initial data mapping completed in SPO Portal
- □ Ingestion errors resolved from initial imports
- Automation of product catalog into SPO Portal initiated

### **BRAND/MARKETING**

□ Storefront creative loaded into shared Google Drive

## **CUSTOMER SERVICE**

Enter customer service contact information in vendor portal

## ADMINISTRATIVE

- SPO Agreement executed
- □ SPO Portal account profile setup completed
- □ W9/W8 submitted
- □ Retailer approval to go live
- □ SPO approval to go live

## **STORE LAUNCH**

#### Live! Now What?

<u>Congratulations!</u> You have successfully completed onboarding and indicated your approval and readiness to go live on Shop Premium Outlets.

#### Next steps are:

- SPO will accept and activate your brand into our front end according to the mutually agreed upon go live date.
- After you are live and your products have been accepted, you can enter promotions within SPO Portal.
- You will need to continue to monitor and review your feed, daily imports, and SPO site to ensure your product catalog is displaying as you intended.
- You will be introduced to your dedicated SPO Brand Manager and establish optimal method for your business to communicate about SPO performance, marketing opportunities and operational details.



## Thank you for your partnership!

## Please contact the SPO Operations team for additional support.

spooperations@sspo.com